

InFocus Appraisals

Resume

Robin Jones, B.Sc., AACI, P.App. President

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Education

AACI – Accredited Appraiser Canadian Institute

P.App. – Professional Appraiser

Appraisal Institute of Canada, Winnipeg, MAN (now Ottawa, ON)

- I began articling in June of 1990 under the auspices of John F. Ayliffe, AACI and became designated August 21, 2001 (Certificate # 3634). Additional education courses are ongoing.

Real Estate Broker – Licensed under the Real Estate and Business Brokers Act. Real Estate Council of Ontario – RECO, Toronto, ON

- Sales Representative since November 1986 and a Real Estate Broker since March 1989

B.Sc. - Bachelor of Science - McMaster University, Hamilton, ON, Degree Started September 1981 and granted in May 30, 1985.

Work Experience

08/01- present

InFocus Appraisals – registered August 30, 2006

Prior to that I was a sole proprietor operating as:

Robin Jones B.Sc., AACI, P.App. – Real Estate Appraisals

ICI and Residential Real Estate Appraisals

- Clients include: Most lending institutions and many private lenders, Ministry of Natural Resources, Ministry of Transportation, DND, ClaimsPro, LPIC – Lawyers Professional Indemnity Company, Public Works (PWGSC), Nature Conservancy of Canada, Ontario Heritage Foundation, numerous Law firms, various title insurance companies and general property insurance companies.
- Specialty appraisals include: mass lake front property analysis, subdivision DCF analysis, vacant land highest and best use analysis, “court ready” litigation appraisals, easement analysis, encroachment analysis, and right-of-way analysis, park land dedication, and partnership buyout appraisals.
- Court appearance as an expert witness
- Consulting for various purposes including acquisition and sale.

06/90-08/01

Real Estate Appraiser – Independent Contractor

John F. Ayliffe Consultants Ltd., Barrie, ON

11/93-present

Real Estate Broker – Independent Contractor

Re/Max Chay Realty Inc., Barrie, ON

Commercial & residential property sales

11/90-11/93

Real Estate Broker

Royal LePage, Barrie, ON

02/89-11/90

Real Estate Broker/ Sales Manager

Selective Realty Inc., Barrie, ON

Affiliations

(current)

AIC – Appraisal Institute of Canada (www.aicanada.ca)

AIC-ON – Appraisal Institute of Canada – Ontario Association

AIC - Huronia Chapter – Chapter Chair

RECO – Real Estate Council of Ontario, Canadian Real Estate Association,

Ontario Real Estate Association, Barrie & District Association of Realtors® Inc.

National Commercial Council (NCC) of The Canadian Real Estate Association

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Appraisal Institute
of Canada

Management – People and Projects

Clients/ Lenders:

Financial Institutions:

BMO- Bank of Montreal
CIBC
Royal Bank
TD Canada Trust
Bank of Nova Scotia Trust
Company
BDC-The Business
Development Bank of Canada
HSBC
Home Trust Company
First National
Concentra Financial
Meridian Credit Union
Kawartha Credit Union
Finnish (Toronto) Credit Union
Buduchnist Credit Union
Rescom Capital

And more not listed.

Other Clients:

MNR - Ministry of Natural Resources
DND - Department of National
Defense
PWGSC – Public Works
Stewart Title
First Canadian Title
State Farm Insurance
RBC Insurance
Lafarge
City of Barrie
CB Richard Ellis
Cushman Wakefield
Pratt Development Inc.

Law Firms:

Miller Thomson LLP
Purser Dooley Cockburn Smith LLP
Torkin Manes Cohen Arbus LLP
Niman Zemans Gelgoot
Gowling Lafleur Henderson LLP
Oatley, Vigmond LLP
And many other law firms in Canada
and the U.S.

I employ and manage a full time assistant and several appraisers as independent contractors. Other management experience has primarily been related to my volunteer efforts with the Appraisal Institute of Canada – Ontario Association as a past director and chapter executive.

Project management has been primarily during mass appraisal analysis conducted for the Ministry of Natural Resources and addressing ongoing valuation issues relating to complex litigation cases centered on real estate.