

InFocus Appraisals

Resume

Robin Jones, B.Sc., AACI, P.App. President

23 Worsley St. Suite 202, Barrie, ON L4M 1L5

705-735-6030 E-mail: robin-jones@rogers.com Web Site: www.InFocusAppraisals.ca

Education

AACI – Accredited Appraiser Canadian Institute

P.App. – Professional Appraiser

Appraisal Institute of Canada, Winnipeg, MAN

- I began articling in June of 1990. Additional education courses include the following: Eco-gifts, golf courses, appraisal review, agricultural appraisals, hotel/motel property valuation, partial takings, green marketing know how, power through statistics, Feng Shui properties, condominium appraisal, business law, environmental properties, planning, health care facilities, complying with privacy legislation, etc.

Real Estate Broker – Licensed under the Real Estate and Business Brokers Act. Real Estate Council of Ontario – RECO, Toronto, ON

- Sales Representative since November 1986 and a Real Estate Broker since March 1989

B.Sc. - Bachelor of Science - McMaster University, Hamilton, ON, Degree granted in April 1985

Work Experience

08/01- present

InFocus Appraisals – registered August 30, 2006

Prior to that I was a sole proprietor operating as:

Robin Jones B.Sc., AACI, P.App. – Real Estate Appraisals

ICI and Residential Real Estate Appraisals

- Clients include: Most lending institutions and many private lenders, Ministry of Natural Resources, Ministry of Transportation, DND, Royal LePage Relocation, LPIC – Lawyers Professional Indemnity Company, Ontario Realty Corporation, Nature Conservancy of Canada, Ontario Heritage Foundation, various title insurance companies and general property insurance companies.
- Specialty appraisals include: mass lake front property analysis, subdivision DCF analysis, vacant land highest and best use analysis, “court ready” litigation appraisals, easement analysis, encroachment analysis, and right-of-way analysis, park land dedication, and partnership buyout appraisals.
- Court appearance as an expert witness
- Consulting for various purposes including acquisition and sale.

06/90-08/01

Real Estate Appraiser – Independent Contractor

John F. Ayliffe Consultants Ltd., Barrie, ON

11/93-present

Real Estate Broker – Independent Contractor

Re/Max Chay Realty Inc., Barrie, ON

Commercial & residential property sales

11/90-11/93

Real Estate Broker

Royal LePage, Barrie, ON

02/89-11/90

Real Estate Broker/ Sales Manager

Selective Realty Inc., Barrie, ON

Affiliations

(current)

AIC – Appraisal Institute of Canada (www.aicanada.ca)

OA-AIC – Ontario Associate of the Appraisal Institute of Canada – Regional Director (see <http://www.oaic.on.ca/index.php?section=9>)

RECO – Real Estate Council of Ontario, Canadian Real Estate Association, Ontario Real Estate Association, Barrie and District Real Estate Board

National Commercial Council (NCC) of The Canadian Real Estate Association

**Clients/
Lenders:**

Financial Institutions:

Bank of Montreal
CIBC
Royal Bank
TD Canada Trust
Bank of Nova Scotia Trust Company
Home Trust Company
First National
Concentra Financial
Interbay Funding Corp.
Meridian Credit Union
Kawartha Credit Union
Finnish (Toronto) Credit Union
Buduchnist Credit Union

Other Clients:

Stewart Title
State Farm Insurance
RBC Insurance

Torkin Manes Cohen Arbus LLP
Niman Zemans Gelgoot

And more not listed.

References:

Mr. Mike Mallette, Broker
Mortgage Architects
11 Ferris Lane, Suite 204, Barrie, ON L4M 5N6
705-728-2178/ 1-800-521-3839 fax: 705-728-8965

Mr. Dennis Murphy, CRA
Dennis Murphy Appraisals
18 Bridle Trail, Midhurst, ON L0L 1X0
705-737-5100 fax: 705-737-3337

Mr. Paul Rosario, Accountant
CAL Bookkeeping Services
23 Worsley Street, Barrie, ON L4M 1L5
705-728-6469 fax: 705-728-0665

Dr. Paul Neilan DVM
Allandale Veterinary Hospital
484 Essa Road, Barrie, ON L4M 4S7
705-733-1433 fax: 705-733-5034

Ms. Dale C. Pickard
Lending Specialist
BMO Bank of Montreal
2 Fred Grant Street
Barrie, ON L4M 3G6
705-734-1931